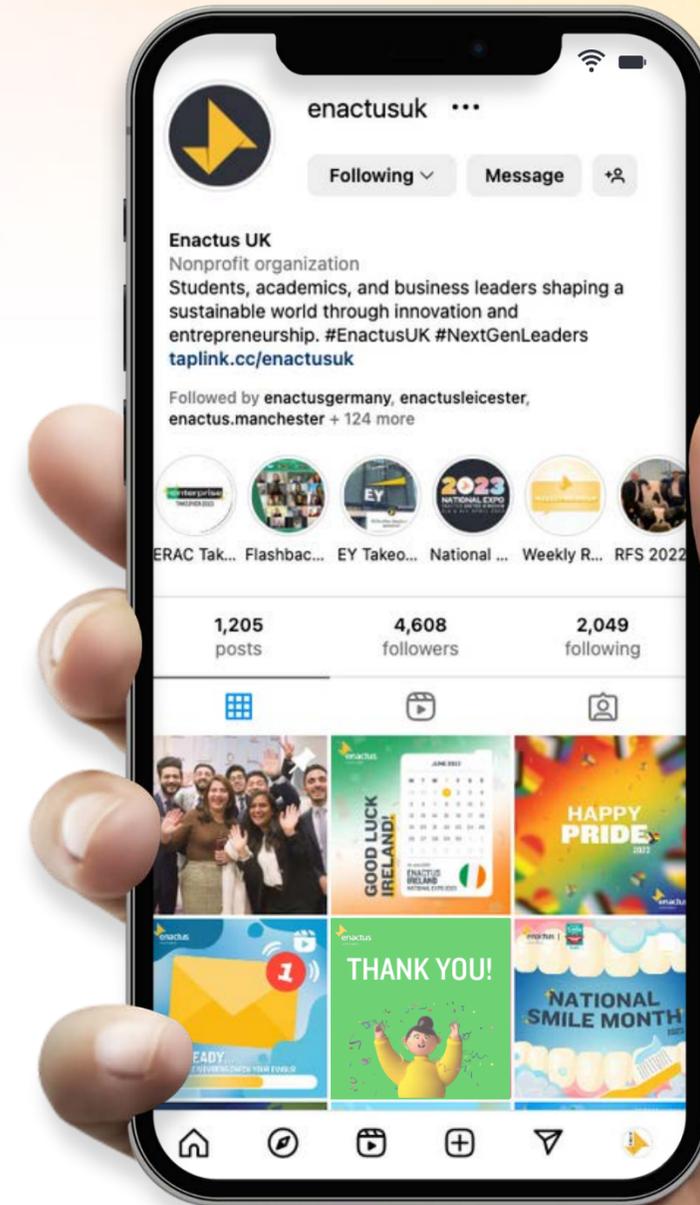
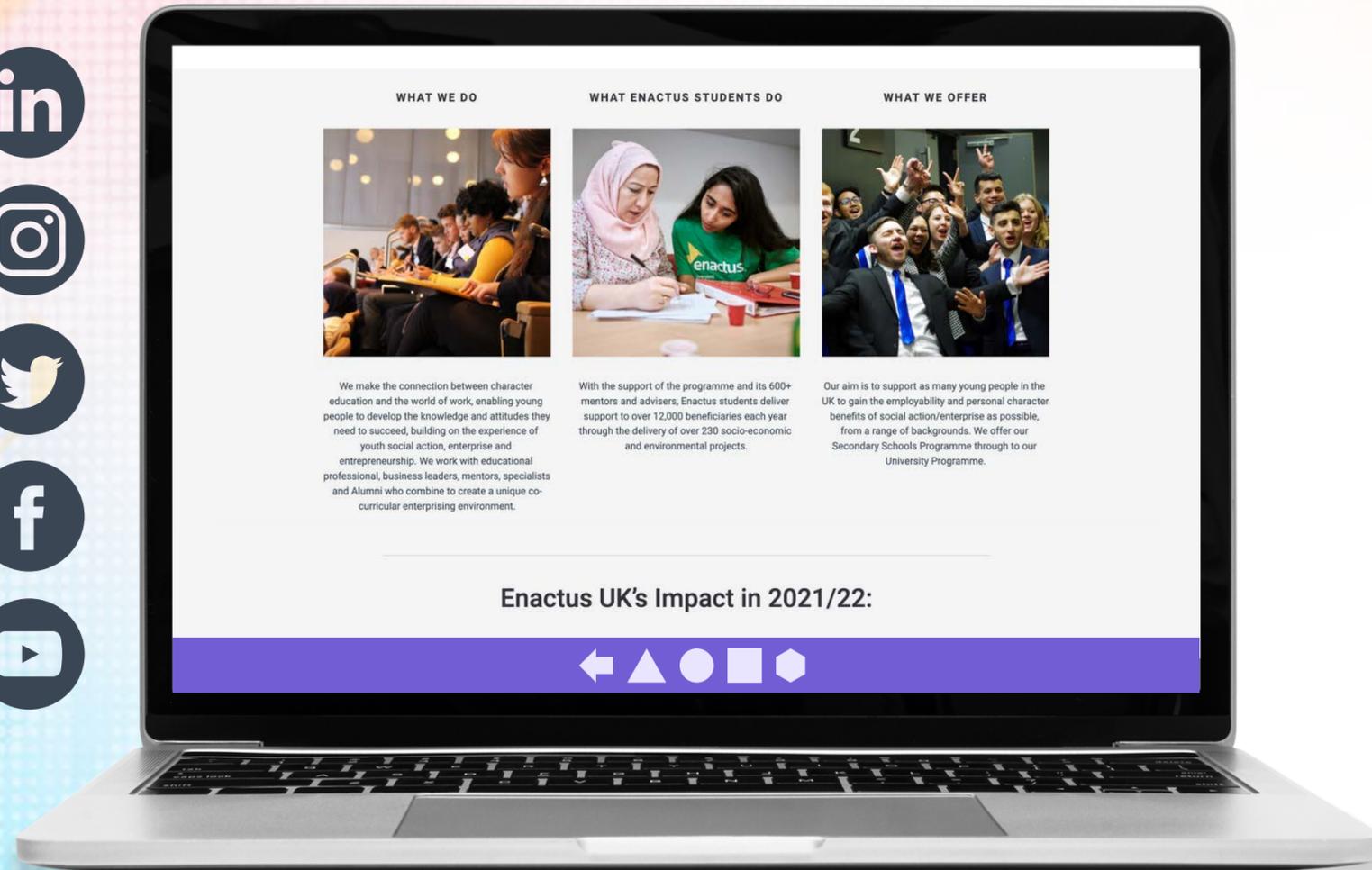




# @EnactusUK on social media!

Or visit us at  
[www.enactusuk.org](http://www.enactusuk.org)

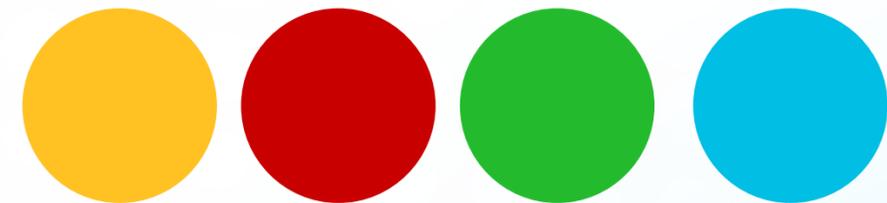
Not following us on Social Media? Go on, have a nosey...



**LinkedIn | Instagram | Twitter | Facebook | YouTube**  
#EnactusUK #WeAllWin #NextGenLeaders, @EnactusUK



Scan me, Complete  
the test, find out your  
colour, and get a  
badge!





# Leadership Summit 2023



HSBC



enactus™

United Kingdom



**WELCOME**

# Learning Outcomes



Enactus UK Leaders...



Are self-aware and can be conscious of their impact on others

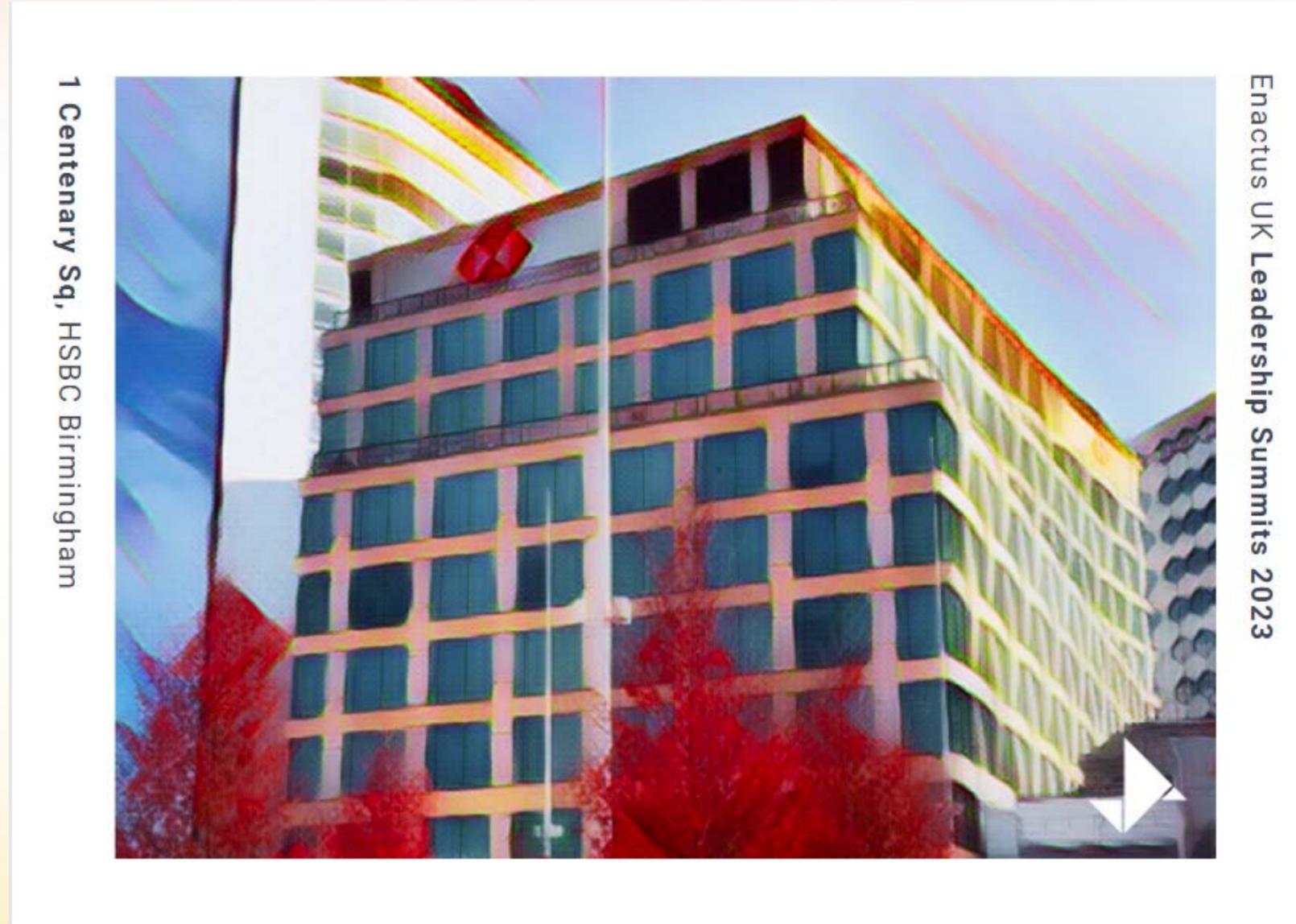


Know how to work effectively within a team understanding everyone's strengths



leave a GREAT legacy

# Reflection Point



# Agenda

Welcome & Introduction

## **Session One: The Enactus Challenge**

HSBC Graduate Q+A

Networking **Lunch** with Graduates

## **Session Two: Lego Challenge**

## **Session Three: Building your Legacy**

HSBC Programme Overview

Close



# Working Together...

TEAMWORK MAKES



THE DREAM WORK!



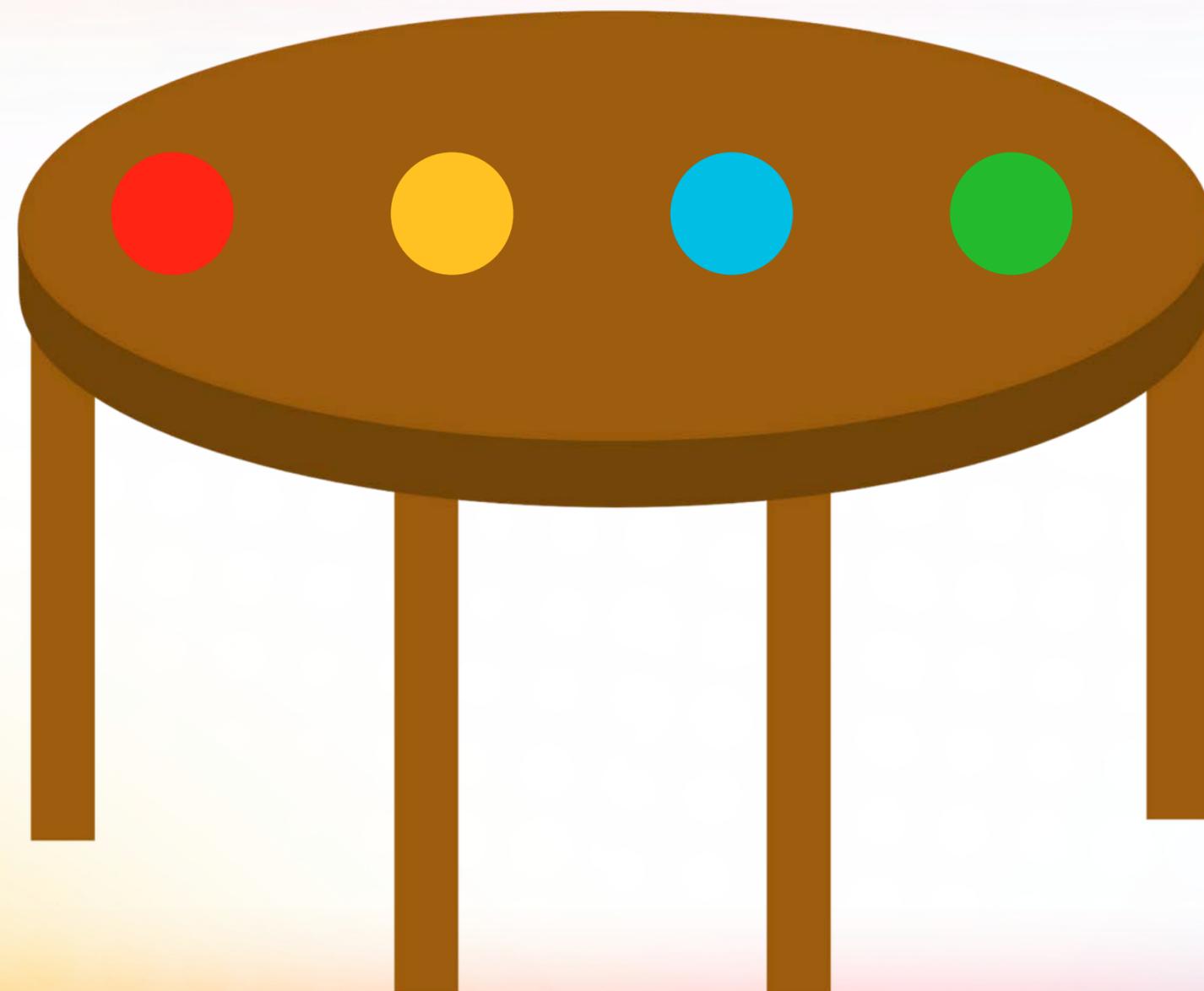
# People Bingo





# **ENACTUS UK CHALLENGE**

# Find a Seat



# Enactus UK Challenge

"Your challenge as a team is to decide which projects to invest in for the upcoming Enactus year using the resources available to you"

# Resources



# Enactus UK Challenge

"Your challenge as a team is to decide which projects to invest in for the upcoming Enactus year using the resources available to you"

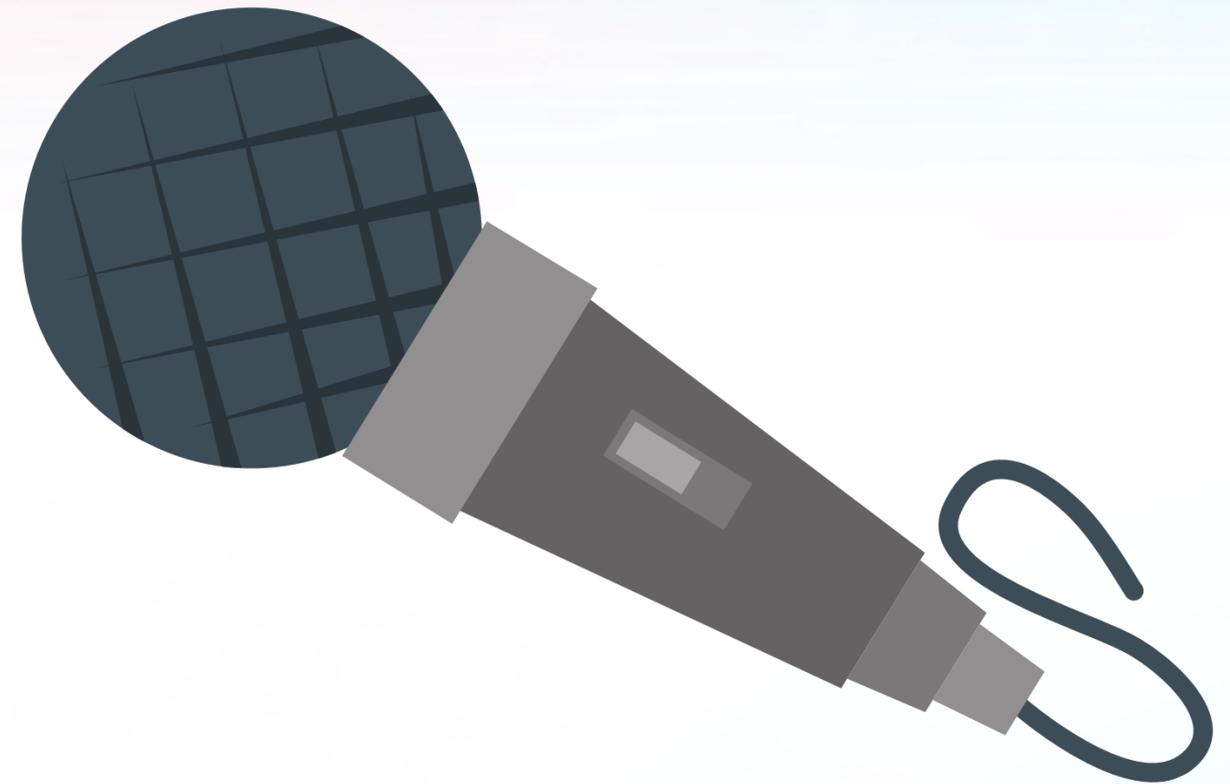
**ALERT**

# Enactus UK Challenge

"Your challenge as a team is to decide which projects to invest in for the upcoming Enactus year using the resources available to you"

**ALERT**

Over to you...



# Reflection Point



How well did you and your team communicate overall?



How did you help others during this process?



Define some of your most challenging moments. What made them so?



What would you do differently if you were to approach the same problem again?



# COLOUR INSIGHTS

**Who are you?**



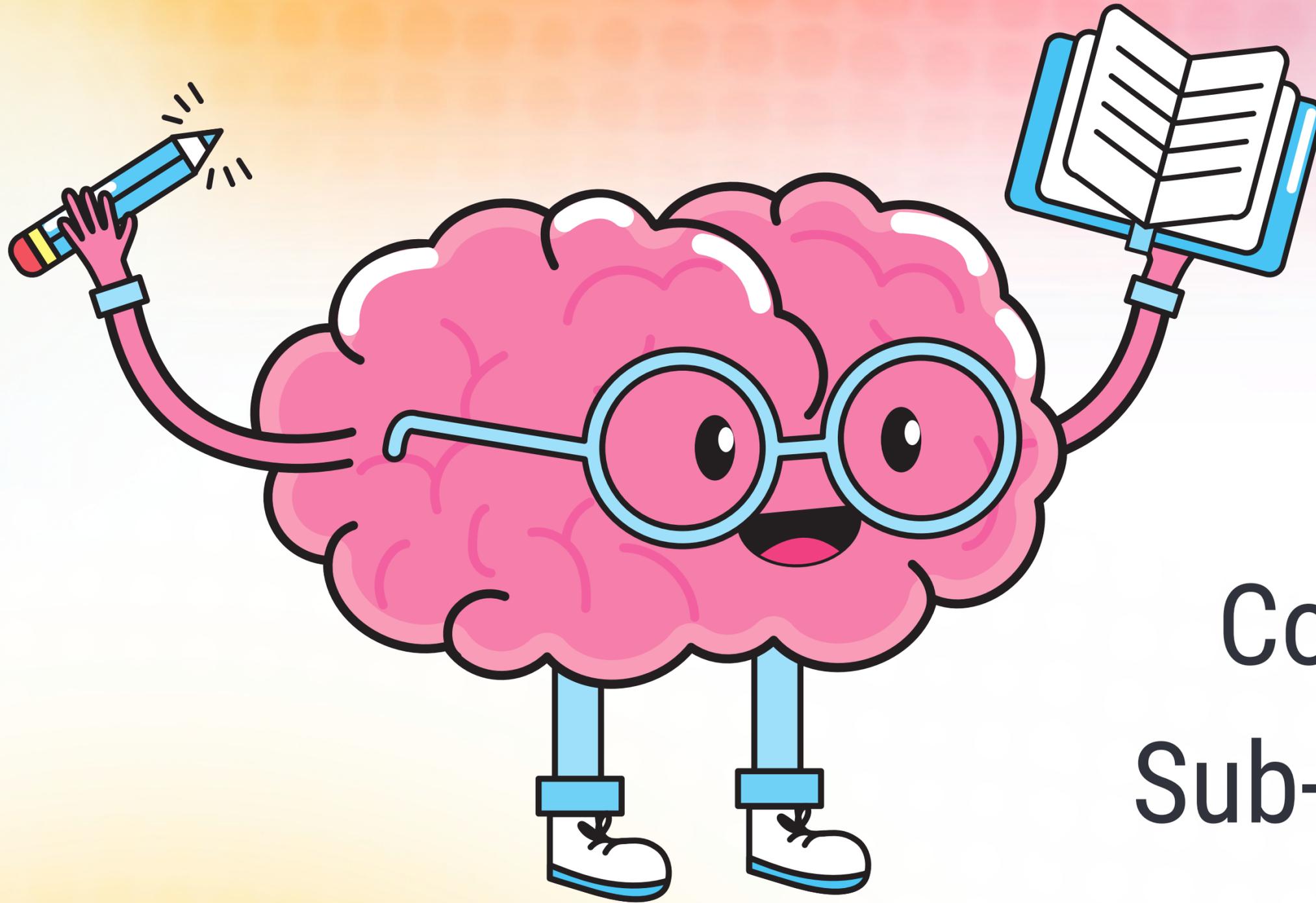
Self  
Awareness

# Kitten or Lion?



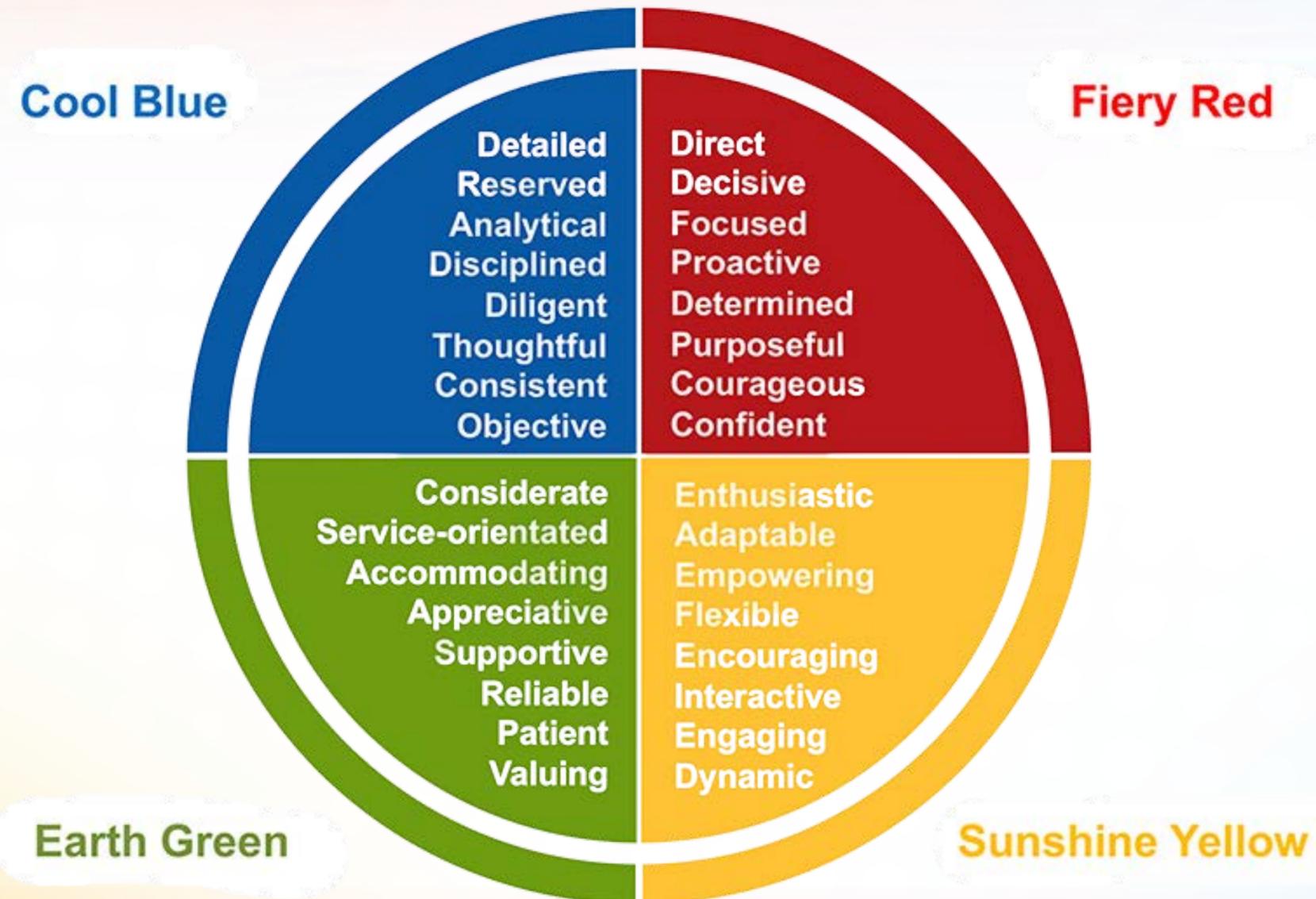
How do you see  
yourself?

SILK



Conscious Brain  
Sub-Conscious Brain

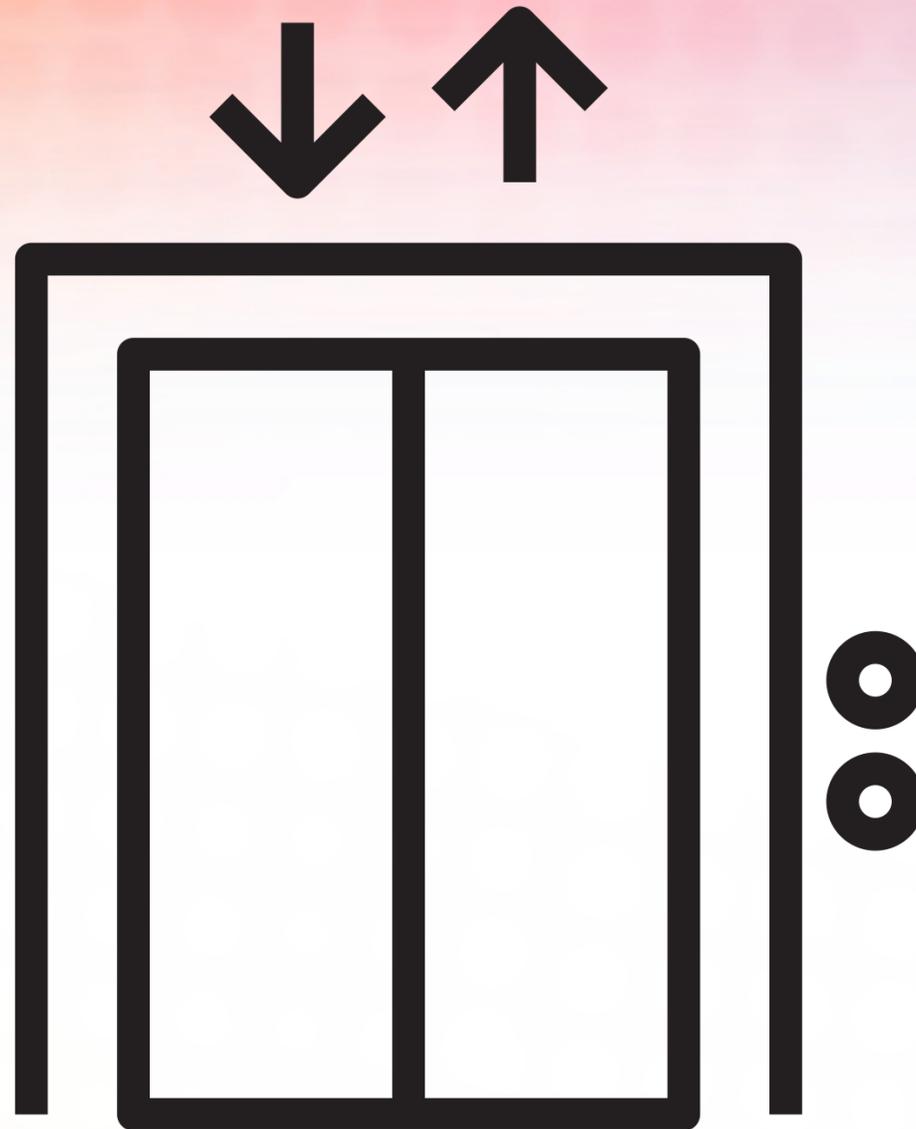
# In a Positive Light...



# In a Negative Light...



Will calculate the passenger weight, vs the weight that the elevator says and may wait for the next one.



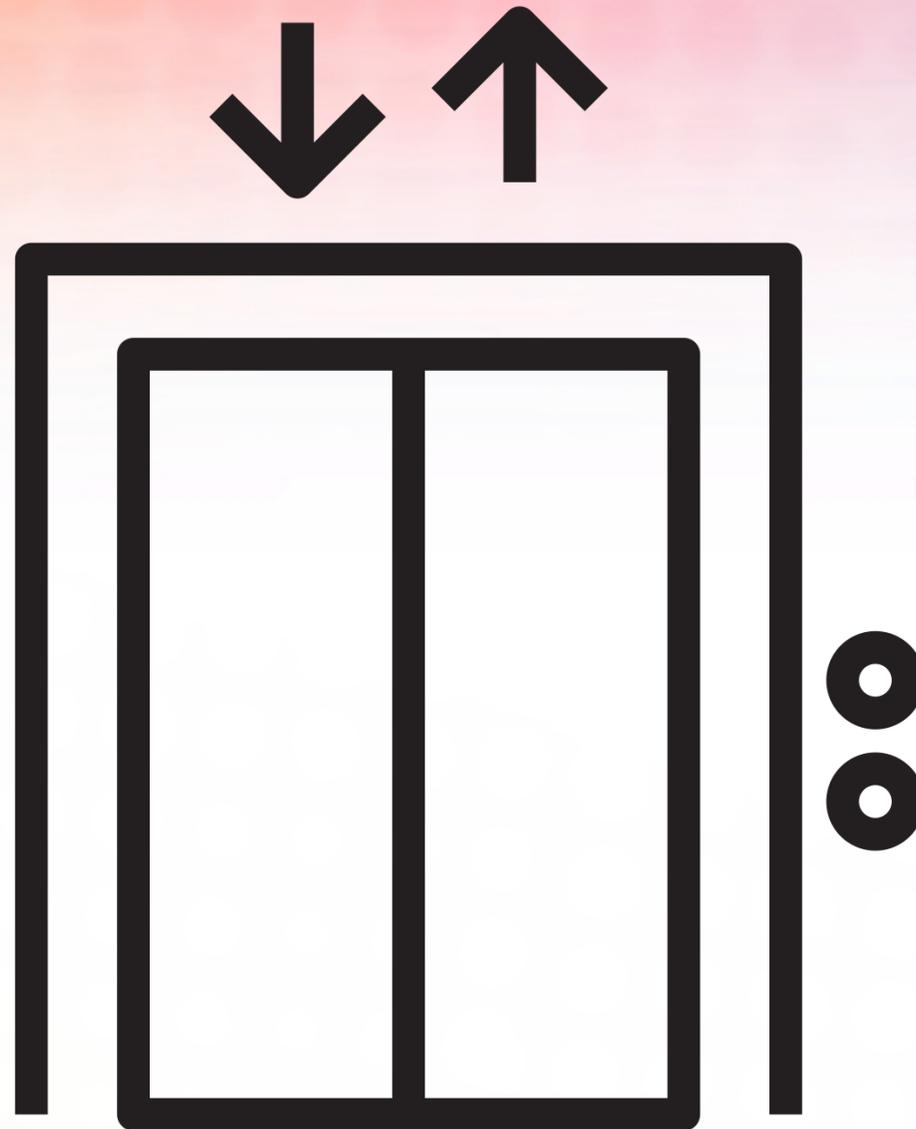
Goes straight into the elevator and presses the button immediately.

Will actually use the 'open door' button to let people in.

Sees the elevator as a great opportunity to catch up. May hold the door open to finish the conversation if others get off on other floors.

Will calculate the passenger weight, vs the weight that the elevator says and may wait for the next one.

Will actually use the 'open door' button to let people in.



Goes straight into the elevator and presses the button immediately.

Sees the elevator as a great opportunity to catch up. May hold the door open to finish the conversation if others get off on other floors.

**Be Bright. Be Brief. Be Gone.**

**Involve Me.**

**Show me you care.**

**Give me Details.**

# In Summary



Learn to use your conscious brain



Know your Unique Personality Style



Observe 'the otherness of the other'



Take Action - Make a Difference

# How to Use...



## Do

- Treat everyone as a unique individual – remembering we are a blend of ALL the colour energies – not just one.
- Be mindful of other factors in an individual's life which could affect their choices – take a holistic approach where necessary.
- Identify, and draw attention to, the difference between your opinions (or personal judgements) – and facts.
- Keep your input as general as possible – it's easy to prejudice others' opinions. Far better to ask more questions than you answer.
- Jung said "Every individual is an exception to the rule". Understand and allow for this.
- Remember this is a behavioural model – it is about preference, not capability. It is not a measure of skill or intelligence. It describes but does not define.

## Don't

- Box anyone in – ever!
- 'Diagnose' or interpret 'facts' using the colours. The expert is the individual.
- Make suppositions about a given colour spread.
- Use the colours in a belittling or pejorative way – or 'hide' behind your own colour spread (e.g. just because you have Blue as least preferred, doesn't mean you 'can't' do a spreadsheet!).
- Say someone is 'wrong' or demean their choice of colour spread (even to someone else) or tell someone what colour you believe they are before they have chosen for themselves.

# Reflection Point



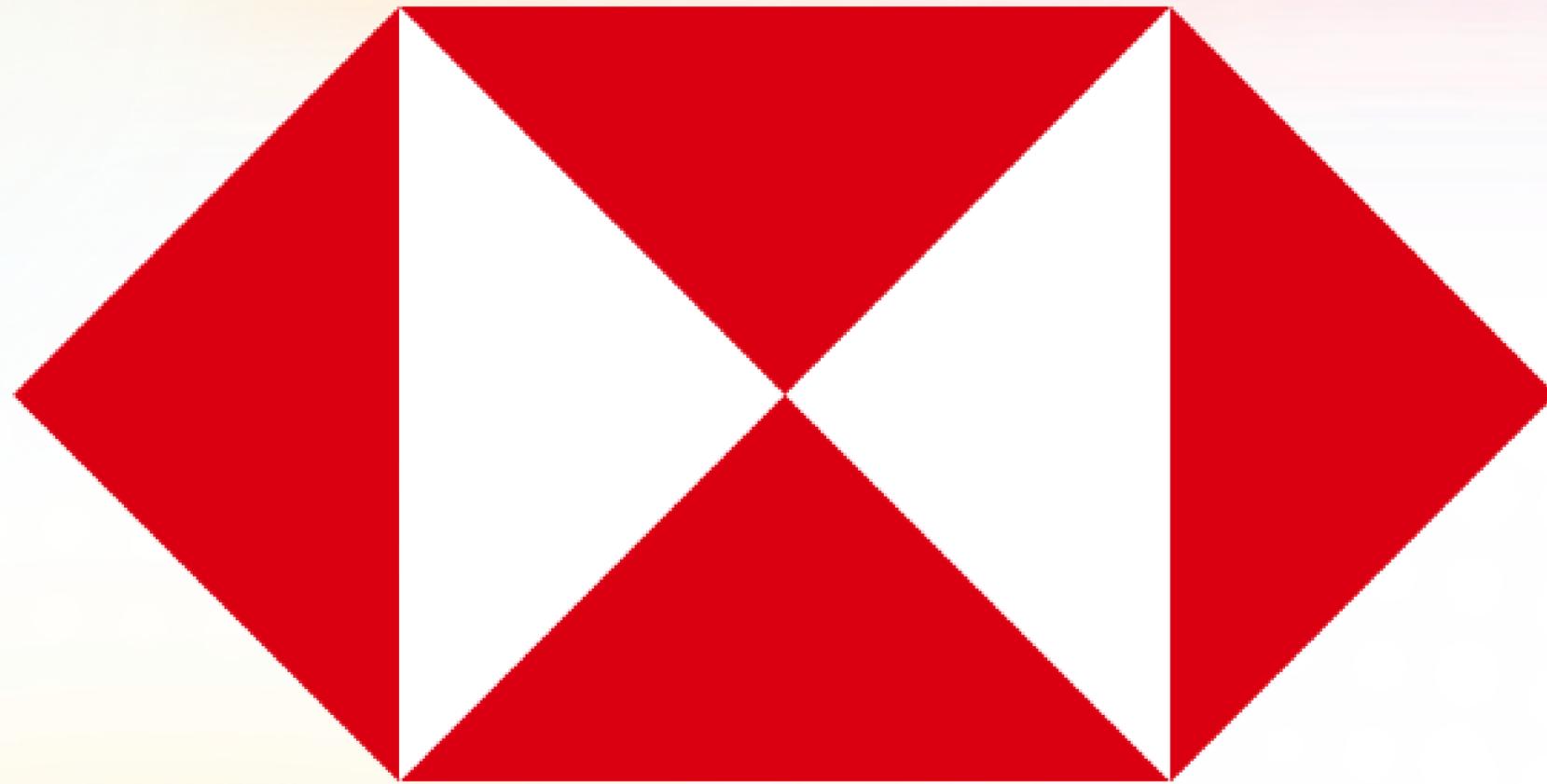
What stood out to you as a key takeaway?



What do you know now that you didn't know before?



What action will you now take as a result of the session?



**HSBC**



# LUNCH